

# NAEDA *Advocacy Update*




A monthly summary of ASSOCIATION PRIORITY ISSUES






This "Action Alert" icon will be displayed whenever action steps exist to help your voice be heard on topical issues. Dealers can expect to see alerts in all forms of NAEDA communications.

A companion reference is regularly updated in the Dealer Advocacy Center at [www.naeda.com](http://www.naeda.com).

## Manufacturer Relations

ISSUE	SUMMARY	NAEDA'S POSITION	STATUS
 <b>Market Share</b>	NAEDA's Market Share Task Force met with the statistics group of the Association of Equipment Manufacturers (AEM) on March 19 at AEM headquarters in Milwaukee, Wis. The statistics group explained the entire process for gathering, analyzing and using market share statistics.	The market share metric, as it exists, should be studied and carefully examined for ways to improve its accuracy, completeness and acceptance. When applied, it should be a useful standard to measure performance of both dealers and manufacturers.	Ongoing.
 <b>Equipment Titling and Registration Task Force</b>	During its March meeting, NAEDA's board of directors asked the Equipment Titling and Registration Task Force to convene again this spring to further discuss the industry's issues and concerns.	NAEDA supports the efforts of the Equipment Titling and Registration Task Force.	Ongoing.
 <b>Warranty Database</b>	Advantech Consulting Group is recipient of the contract to create a Web-based system that would allow dealers, manufacturers and wholesalers to quickly communicate with each other on warranty policies and payments. Advantech has agreed it would have a working prototype of the system available in June.	NAEDA believes a single warranty database makes sense for dealers and manufacturers.	Ongoing.

## Government Relations

ISSUE	SUMMARY	NAEDA'S POSITION	STATUS
 <b>NAEDA Policy</b>	The NAEDA board of directors reviewed its policies during the March 2007 board meeting. Many policy positions went unchanged; however, several had revisions, and new policy positions were added, including four new Canadian policy positions. You may see current policy positions at <a href="http://www.naeda.com">www.naeda.com</a> under the "Dealer Advocacy" section. See "Watch List" items on page 23.	Policies updated.	Available at <a href="http://www.naeda.com">www.naeda.com</a> .
 <b>NAEDA Legislative Fly-In</b>	Fly-in participants went to Capitol Hill, March 8-9, as they targeted Senate and House members from 32 states, including the leadership of key congressional committees. Participants met with their respective House and Senate members and staff to discuss association and industry positions on small business health care, 2007 farm bill and equipment depreciation. Association executives and board members from Canada met with Canadian embassy staff to provide updates about Canada/U.S. issues.	NAEDA encourages the 41 fly-in participants to follow-up on the contacts they made with their elected representatives and staffs.	Ongoing as communications links have been established.
 <b>25x'25 Alliance</b>	The 25x'25 Alliance recently presented congressional leaders on Capitol Hill its action plan blueprint for reaching its renewable energy goal of producing 25 percent of the nation's energy supply from renewable sources by 2025. The 25x'25 Action Plan is available online at <a href="http://www.25x25.org">www.25x25.org</a> .	Supporting alliance efforts.	Ongoing.



The NAEDA board of directors approved the following new Canadian policies during its March meeting:

### Capital Gains Tax Exemption

NAEDA supports government adjustment of the capital gains tax exemption limit to CAN \$750,000.

### Engine Retrofitting

NAEDA supports government financial incentives for farmers, dealers and manufacturers to retrofit older diesel engines to improve fuel efficiency and to reduce pollution.

### Biofuels

NAEDA supports the development and expansion of a viable bio-fuels industry in Canada.

### Equipment Depreciation

NAEDA supports an increase in the first year depreciation rate on agricultural equipment to 40 percent.

The following new U. S. policies were approved:

### Fast Tractors

NAEDA supports legislation that would regulate "fast tractors," defined as any factory built tractor with the capability to exceed 25 miles per hour on public roadways, and includes the following requirements:

1. A fast tractor operator must have a valid driver's or commercial license.
2. No driver's or commercial license would be required for a fast tractor to be operated on a public roadway if the tractor's speed does NOT exceed 25 miles per hour.
3. If towing any farm machinery or implement of husbandry, individually or in combination, tractor/towing speed cannot exceed the speed designated on the Speed Indication Symbol (SIS) of the slowest unit. If no SIS is on the unit(s), speed is controlled by "safe operation" not to exceed 25 miles per hour.
4. Slow Moving Vehicle "SMV" emblem(s) should be required to be displayed.
5. ASAE recommended lighting should be required on the tractor.

### Tractor Testing

NAEDA supports federal legislation to protect agricultural producers by requiring the U.S. secretary of agriculture to evaluate, test and approve test results of high-horsepower tractors (100 horsepower and greater) sold into the U.S. market. The legislation should ensure the tractors meet manufacturer claims regarding power, fuel efficiency and performance prior to their sale.