



NAEDA EVENTS SUMMER 2023 - SPRING 2024

10100 N Ambassador Drive, Ste 310
Kansas City, MO 64153
(800) 762-5616 | info@naeda.com | naeda.com

JULY 21, 2023

Kansas Clay Shoot

JULY 31, 2023

**Deadline to submit financials to
Cost of Doing Business Study**

AUGUST 10, 2023

Ohio Clay Shoot - Tentative

AUGUST 25, 2023

Summer Golf Classic - Kansas

SEPTEMBER 15, 2023

Oklahoma Clay Shoot

OCTOBER 6, 2023

Wisconsin Clay Shoot

OCTOBER 27, 2023

Texas Clay Shoot

NOVEMBER 7, 2023

OPE Dealer Management

NOVEMBER 14, 2023

Parts Counter Sales Training

NOVEMBER 16, 2023

Service Counter Sales Training

DECEMBER 5, 2023

Parts Counter Sales Training

DECEMBER 7, 2023

Service Counter Sales Training

DECEMBER 15, 2023

**Deadline to participate in Workforce
Development Survey**

JANUARY 9, 2024

Wholegoods Management

JANUARY 9, 2024

Dealer Management

JANUARY 11, 2024

Service Warranty & Recovery

JANUARY 23, 2024

Parts Counter Sales Training

JANUARY 24-25, 2024

Midwest Ag Expo

JANUARY 25, 2024

Service Counter Sales Training

JANUARY 25, 2024

Transformational Customer Service

JANUARY 29-31, 2024

North American Dealer Conference

JANUARY 30, 2024

**Leadership Behaviors That Differentiate
You From The Crowd**

FEBRUARY 2024

Dealer-Manufacturer Survey Submissions

FEBRUARY 23-25, 2024

Western Farm Show

APRIL 2024

D.C. Fly-In

APRIL 30, 2024

EDF Scholarship Application Deadline

MAY 2024

**Submit financials to Cost of Doing
Business Study**

TO PARTICIPATE, VISIT...

Clay Shoots & Golf

equipmentdealersfoundation.org/events

Training

dealerinstitute.org/courses/all-courses

North American Dealer Conference

nadealerconference.com

All Others

naeda.com